

# PeopleSpheres

## LET'S REINVENT HR TOGETHER

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Create new revenue streams and provide added value for your existing clients and your future prospects by partnering with PeopleSpheres today.



# Why partner with PeopleSpheres ?

As a PeopleSpheres partner, you will have the opportunity to harness the power of the first employee experience platform; you'll position yourself at the forefront of the HR technology scene. We put our best foot forward so that our partners can easily find new prospects, expand their current client base and solidify their position within the HR technology industry thanks to:

- Marketing and sales resources to support you from day-one
- A team of HR industry experts to rely on
- PeopleSpheres Academy to develop your skills
- Ability to stand behind the most comprehensive Best-of-Breed solution on the market

## The first employee experience platform

PeopleSpheres has been supporting forward-thinking companies in the digital transformation of their HR functions for over 6 years

## Fast ROI

We guarantee that you will start to see a return on your investment 1 to 2 years after the beginning of our partnership, as a result of increased productivity of your HR department and employees.

**90% of clients  
recommend  
PeopleSpheres**

## Data security is our priority

PeopleSpheres takes data security seriously and invests in protecting your data. Our solution is 100% GDPR compliant and our hosting is compliant with multiple certifications

## Score of 5.0 on App Store and Google Play

Thousands of employees use and love the PeopleSpheres mobile app

# Framework of success for PeopleSpheres partners

## SALES ENABLEMENT

We work with you to develop the tools and tactics you need to succeed, whether be training sessions, sales support tools, or incentive programs.

## MARKETING SUPPORT

We are dedicated to supporting your needs. We handle everything from the marketing budget to the marketing campaign launches and press releases.

Our partner-centric model is based on these **four pillars** structured to help our partners grow on the market.

## CONSTANT INNOVATION

We are committed to constantly innovating and keeping our employee experience platform at the forefront of the HR technology revolution. We are constantly developing our product to create a continuously richer experience for customers.

## PEOPLESPHERES ACADEMY

Our HR field experts are at your disposal to ensure your teams are equipped with the product knowledge they need to speak about the PeopleSpheres platform with complete confidence.

# Explore our partner programs

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Our partnership programs are designed to be flexible and dynamic allowing you to bring innovative solutions to your clients.

## Ecosystem

**You want to be part of our marketplace and benefit from the commercial strength of PeopleSpheres. You will have the opportunity to work in close collaboration with us and attain new customers together.**

## Channel

**You have a large number of contacts within companies that would benefit from the PeopleSpheres platform, and you are willing to put them in touch with our PeopleSpheres sales team.**

## Consulting

**We support your efforts to resell, on your behalf, the PeopleSpheres platform to customers and prospects. You'll have the contract in your name.**

**BENEFITS****ECOSYSTEM****CHANNEL****CONSULTING****Partnership relationship manager****X****X****X****Access to partner portal****X****X****X****Access to the PeopleSpheres Academy****X****X****X****Marketing documentation****X****X****X****Marketing support and co-branding content****X****X****X****Funded marketing campaigns****X****Access to personalized demonstrations****X****X****Sales training****X****X**

# Become a PeopleSpheres partner

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**1.**

**Fill out our form online**

**2.**

**Set up an interview to  
discuss joint  
opportunities**

**3.**

**Launch partnership  
program**

We offer several types of dynamic and flexible partnerships, to provide innovative solutions to your customers.

# Sample launch plan

First quarter

ACADEMY  
ENROLLMENT



MARKETING AND SALES  
DOCUMENTATION



PARTNERSHIP  
ANNOUNCEMENT  
PRESS RELEASE



GO-TO-MARKET  
STRATEGY  
WORKSHOP



MARKETING  
CAMPAIGN  
LAUNCH



SALES AND  
TECHNICAL SUPPORT



PEOPLESHERES  
ACADEMY  
CERTIFICATION



CO-BRANDING  
CONTENT



# Partnership outcomes

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**Client retention by introducing this cutting-edge technology to existing customer base**



**Increased visibility on the market**



**Value-added expertise and support for your clients in their digital transformation**



**Certification for your teams to become experts in the growing field of employee experience platforms**



**Accelerated revenue generation through new client acquisition**



The background features a purple gradient with various business-related illustrations. On the left, a woman sits on a box atop a staircase of colored steps (orange, green, blue, dark blue), with a man climbing and another carrying a box. A laptop and a ladder are also present. On the right, a man stands on a podium with arms raised, next to a large monitor displaying a dashboard with a 75% indicator, 5% and 16% progress bars, and a calendar. A jagged orange line graph rises above the podium. A lightbulb icon is connected to the podium by a line. The overall theme is professional growth and collaboration.

# PeopleSpheres

Get in touch with the PeopleSpheres team today and let's start growing together!

<https://info.peoplespheres.com/become-a-partner>